

Message Text

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PAGE 01 BONN 00725 131658Z
ACTION EB-07

INFO OCT-01 EUR-12 ISO-00 CAB-02 CIAE-00 COME-00 DODE-00
DOTE-00 INR-07 NSAE-00 CIEP-01 FAA-00 L-03 PA-01
PRS-01 /035 W
-----131748Z 031902 /43

R 131654Z JAN 77
FM AMEMBASSY BONN
TO SECSTATE WASHDC 4676
INFO AMEMBASSY BERLIN
AMEMBASSY LONDON
AMEMBASSY PARIS
USMISSION USBERLIN

C O N F I D E N T I A L BONN 00725

E.O. 11652: GDS
TAGS: EAIR, PFOR, WB, GW
SUBJECT: PAN AM, BRITISH AIRWAYS FARE INCREASE PROPOSAL

1. PAN AM MANAGER FOR GERMANY RUNNETTE TOLD US ON JANUARY 7 THAT PAN AM WOULD ALMOST CERTAINLY SEEK A FARE INCREASE THIS SPRING. THIS APPARENTLY IS RUNNETTE'S OWN FEELING RATHER THAN A PAN AM DECISION. WE WERE TOLD ON DECEMBER 15 BY PAN AM STAFF VICE PRESIDENT FOR ECONOMIC PLANNING R. L. CARLSON THAT PAN AM WOULD NOT DECIDE WHETHER AN INCREASE WAS NEEDED UNTIL IT HAD ANALYZED THE FINAL FIGURES FOR 1976.

2. CARLSON AND RUNNETTE SAID THAT BA HAD ALREADY DECIDED TO REQUEST A FARE INCREASE. THIS WAS CONFIRMED BY UK CAA HANLEY ON JANUARY 10.

3. WE TOLD RUNNETTE THAT IT WOULD BE REGRETTABLE IF A NEW FARE INCREASE WERE NECESSARY SO SOON.

4. WE ANTICIPATE THAT ANY RATE INCREASE PROPOSAL THIS
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SPRING WILL MEET WITH BITTER OPPOSITION FROM THE FRG AND THE BERLIN SENAT COMING SO SOON AFTER LAST YEAR'S TRAUMATIC EXERCISE. TRAFFIC FIGURES APPEAR TO HAVE BEEN ABOUT THE SAME FOR 1976 AS FOR 1975 AND AVERAGE LOAD FACTORS HAVE INCREASED AS A RESULT OF THE PAN AM-BA ROUTE SWAP OF MID-1975. TO JUSTIFY LOGICALLY AN INCREASE THE CARRIERS WILL HAVE TO SHOW THAT COSTS HAVE

RISEN SIGNIFICANTLY AND THAT REVENUE AND COST PROSPECTS
FOR THE FUTURE INDICATE A NEED FOR AN INCREASE.
STOESSEL

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: BERLIN AIR ACCESS, AIR FARES
Control Number: n/a
Copy: SINGLE
Sent Date: 13-Jan-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977BONN00725
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Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: GS
Errors: N/A
Expiration:
Film Number: D770013-0732
Format: TEL
From: BONN
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770156/aaaabxah.tel
Line Count: 65
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 634170da-c288-dd11-92da-001cc4696bcc
Office: ACTION EB
Original Classification: CONFIDENTIAL
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
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Retention: 0
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Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
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SAS ID: 3609737
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Status: NATIVE
Subject: PAN AM, BRITISH AIRWAYS FARE INCREASE PROPOSAL
TAGS: EAIR, PFOR, WB, GE, BRITISH AIRWAYS, PANAM, (CARLSON, R L)
To: STATE
Type: TE
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